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Benefits

Estimating and Quoting

- Generating consistent estimates and quotes for your customers.
- Easily converted a quote to a job in order to track resource time, expenses, materials, non-stock items and scrap.

Planning & Material Purchases

- Easily manage projected supplies of items, services, and expenses related to a job.
- Track specific purchase orders related to the job.

Progress Billing & Holdbacks

- Automatically run progress billing, holdbacks and adjustment routines to produce sales invoices or credit memos.
- Run what-if scenarios to determine payment estimations.

Shop Floor & Field Time Collection

- Reduce overhead costs associated with accurate worker time collection and payroll processing.
- Automate time collection and payroll integration for shop floor, office, and field service personnel.
- Eliminate manual time card and payroll data.

Compare Budget against Actuals

- Reduce the risk of over runs.
- React faster to budget shortfalls due to scope change.

Change Management

- Document and track scope changes.
- Add extra billings to the customer invoice due to scope changes.
- Quickly produce change management reports for your customer.

Microsoft Dynamics for Job Shops from DMS

Boost your efficiency and effectively manage production for engineer-to-order, assemble-to-order, build-to-order, and make-to-stock job shops of all sizes. Respond quickly to last-minute customer requests and changes, and take advantage of new business opportunities to stay ahead of your competition.

The screenshot displays the Microsoft Dynamics NAV interface. The main window shows a 'Job Actual To Budget' report for 'DEERFIELD, 8 WP - Setting up Eight Work Areas'. The report includes a table with columns for 'Quantity', 'Total Cost (GBP)', and 'Line Amount (GBP)'. The data is organized by job task numbers and descriptions, such as 'Obtaining Specifications', 'Assembling the Furniture etc.', and 'Meeting with the Customer'. The interface also shows various navigation and action buttons at the top and left.

Job Task No.	Description	Quantity	Total Cost (GBP)	Line Amount (GBP)
1110	Obtaining Specifications	2	107.80	214.00
1110	Obtaining Specifications	2	107.80	214.00
1110	Obtaining Customer Approval	2	107.80	214.00
1210	Assembling the Furniture etc.	0	0.00	0.00
1210	Assembling the Furniture etc.	20	838.00	1,676.00
1210	Assembling the Furniture etc.	0	4,522.00	9,044.00
1210	Assembling the Furniture etc.	0	1,736.00	3,472.00
1210	Assembling the Furniture etc.	0	780.00	1,560.00
1210	Assembling the Furniture etc.	4	780.00	1,560.00
1210	Assembling the Furniture etc.	3	252.00	504.00
1210	Assembling the Furniture etc.	4	6,048.00	12,096.00
1210	Assembling the Furniture etc.	3	2,124.00	4,248.00
1210	Assembling the Furniture etc.	3	11,000.10	22,000.20
1110	Meeting with the Customer	2	107.80	214.00
1110	Meeting with the Customer	2	107.80	214.00
Total for Job DEERFIELD, 8 WP			11,411.30	22,822.60

Job Shop Best Practices

Microsoft Dynamics for Job Shops from DMS can be configured to fit your businesses processes and order volume. You can be assured that as your business grows and changes DMS and Microsoft Dynamics NAV will be there to ensure success.

Improve Customer Service

Maintain your competitive advantage and strengthen relationships by responding faster to your customer's expectations at the right time with the right information.

Microsoft Partner

Microsoft Dynamics NAV
Gold Enterprise Resource Planning
Silver Application Integration
Silver Datacenter
Silver Devices and Deployment
Silver Hosting
Silver Midmarket Solution Provider

